Wessex Local Medical Committee (LMC) works with over 450 practices located in the Wessex area. With this number of practices it is essential that the value of staff training is recognised and not overlooked as in many cases. Wessex LMC firmly believe that educating, motivating and retaining staff in primary care is vital for the future.

In March 2013 Louise Greenwood, Training and Development Manager for Wessex LMC made contact with First Practice Management (FPM) after seeing their consultancy services online. FPM pride themselves on approaching every training requirement on a unique and individual basis and were excited to gain a deeper understanding of the requirements.

Following initial discussions it was suggested that the FPM Introduction to Practice Management training course would be best suited to meet the training needs of the staff across a number of practices in the Wessex area.

The Introduction to Practice Management training course appeals to a wide range of practice managers with differing levels of experience and knowledge. The flexibility of this training course ensured that the content was relevant to all practice managers in the area irrespective of their level of experience.

“I saw that FPM ran a consultancy service on their website and would visit practices as individuals and it was my suggestion that FPM made it into a 1 day workshop.”

Louise Greenwood
Training & Development Manager of Wessex LMC

“They were delighted as it was such practical training from trainers who are still doing the job. So much management training for Practice Managers is done by those not in the role.”

Louise Greenwood
Training & Development Manager of Wessex LMC
THE TRAINING COURSE
Whether you are a recently appointed practice manager who is new to the NHS, a current practice manager with little formal training or you are a practice manager returning to general practice after a long period of absence, all aspects of the course will update, refresh and further your knowledge of practice management.

This practical and interactive training course covers the essential skills required to help you run a successful practice. Contact us for more details.

FPM conducted 5 workshops in total covering a range of objectives in order to provide the practice managers with the skills and expertise to manage a busy and successful practice. These included:

- Human resources
- Finance
- Business planning and processes
- Maximising use of IT
- Change management and evaluation
- Health and safety
- The future of primary care

The training course received a very positive response from the practice managers who attended. Following the training they have been able to transfer the skills and apply them directly to their own practice environment.

The highly skilled trainers at FPM believe that their consultative approach to training enables them to understand the issues and concerns of the individual practice managers. This enables them to tailor the course content and to answer queries clear and concisely.

“It is clear that the delegates learned a huge amount and we are now looking at how we might look at more such courses in the future.”
Louise Greenwood
Training & Development Manager of Wessex LMC

“I found the trainers knowledgeable, relaxed and friendly and the evaluations were excellent.”
Louise Greenwood
Training & Development Manager of Wessex LMC

Get in touch:
Helen Murray
FPM Group Account Manager
First Practice Management
Mob: 07764 370 881
Enquiries: 0333 240 4010
www.firstpracticemanagement.co.uk